



Diane S. Sanchez

Principal and Managing Director, Boerne Group, LLC
Director, Seabras 1

Diane is an independent director and a proven c-suite executive in the Information, Communication and Technology (ICT) sector with extensive senior management experience in strategic partnerships, acquisitions, market entry and innovation through transformational technology.

Recognized for her consensus building, she is instrumental in working with industry and thought leaders to formulate strategic alliances and cooperative business strategies directly contributing to successful market entry and market growth in Canada, Caribbean, Europe, Latin America, and USA. She conducts business in over twenty countries in the Americas with broad business, sales, and pan-regional experience spanning global public and private companies.

Active in the community, her past activities have centered on education, technology entrepreneurship, and the disenfranchised. She has served on the board of directors and in leadership positions of a number of for-profit and not-for-profit organizations in addition she has played several key leadership roles in transforming Latin America's ICT infrastructure. Recognized in the transformation of South Florida's ICT sector, she chaired the Technology Committee for the Beacon Council, Miami's Economic Development Organization (EDO). Diane also served on the Board of Directors and the Compensation Committee for Mozido Inc., launching their global operations by deploying a mobile payment platform providing financial services to the unbanked. Recognized for her commitment in promoting education, Diane was named to the Board of the National Latino Education Research Agenda Project (NLERAP) and served for five years building dialogue concerning the education crisis confronting Latino communities. Most recently she served as CEO, Technology Foundation of the Americas, and successfully launched a private/public sector strategic economic stimulus initiative to establish Miami as the Technology Hub for Latin America. Diane also serves on the 'Latin Business Today' Advisory Board as a Senior Advisor, driving growth and success of Hispanic businesses, mentoring Latino entrepreneurs through thought leadership and productivity.

As a digital executive, Diane is a Principal Partner and Managing Director, Boerne Group, LLC working closely in managing the development, sales, market entry, and value creation of growth-stage and mid-cap private equity portfolio companies. She currently serves as a Senior Advisor in ICT Infrastructure for Partners Group, a Swiss based \$57B private equity firm, and as an Independent Director for Seabras 1, the first direct subsea cable system connecting Brazil to USA. Diane is also an Operating Partner for TriCap Partners, a boutique alternative asset investment firm working to devise strategies and raise capital to meet growth objectives for early-stage and middle-market growth companies.

Diane has held senior leadership positions with some of the world's leading global technology companies to include: President and CEO for Telefonica USA, providing corporate communications, managed services, information technology, and business continuity for Fortune 500 companies in Latin America and Europe; President and CEO of Global Crossing Latin America, launching operations in Caribbean, Central America, Mexico, and South America, responsible for building the Latin America subsea telecommunication infrastructure as we know it today; President, Terremark and NAP of the Americas, launching the Fifth Communications and IP hub in the World in Miami and network access points in Brazil and Colombia; President, Global Operations for Mozido, leading market entry and key in establishing global partnerships and alliances in providing financial services to the disenfranchised; SVP Sales and Operations for Alcatel Lucent in the Caribbean and Latin America (CALA) region at the forefront of deploying telecommunications into the region and Regional Director, Pacific, AT&T Allestra, launching in country operations in Mexico at the onset of Mexico's market deregulation.

As a leader in the tech sector and the first woman to hold key leadership positions in the region, Diane is the recipient of numerous honors and industry awards including: International Business Woman of the Year – Women in Trade (2006), Business Woman of the Year – South Florida Business Journal (2010), People To Watch – South Florida Business Community (2014), HITEC Top 100 – Top Most Influential Hispanic Professionals in the IT Industry (2014).

Diane holds a BBA at the University of Texas, McCombs School of Business, Austin, Texas, where she studied International Business.

She and her husband Mark Marion have two children, Arriana Marion and Mark Marion II.