

Ron Kaiser, Principal

H2 CFO

Ron Kaiser has over 35 years of experience in public and private finance, accounting and operations management and has served as CFO or CEO for companies in information technology, life sciences and high tech manufacturing. Since 1981, he has served as CFO during six Initial Public Offerings which raised over \$400 million on initial valuations totaling over \$2.7 Billion and as an executive officer or director during the development of 15+ Companies, including Acquisitions and Sales of 13 companies for amounts totaling \$2.8 Billion.

He has served as a board member, audit committee chair and other committee member for OPNET Technologies, Inc. (NASDAQ; OPNT) from 2003 through its sale to Riverbed in 2012; for Vocus Technologies, Inc. (NASDAQ:VOCS) from 2005 through its sale to GTCR in 2014; and, since 2008, for Tangoe, Inc. (NASDAQ: TNGO). He also has served as a Board and Committee member for The NEAT COMPANY and for Acetylon Pharmaceuticals, private companies in software and drug discovery, respectively.

Ron served as a managing director of the Chesapeake Innovation Center (a Maryland incubator/accelerator serving Homeland and National Security) and as a Board member of the Annapolis Area Christian School, a K-12 private school in his home town of Annapolis, MD. He currently serves as Chairman of the Capital Area Chapter of the National Association of Corporate Directors (NACD).

Ron has been an instructor and seminar speaker (in over fifty professional society programs on internal control, C.O.S.O., operations, and IT security), a coach for the NVTC FastTrac program, and a regional and national panelist on IPO processes and public reporting. Ron was named in the January/February 1999 issue of Tech Capital magazine as one of one of the East Coast's Top Ten CFOs and nominated three times as a MidAtlantic "CFO of the Year" (OTG Software and Trusted Information Systems), receiving the "Community Service" award in 2001. In 2014, He awarded the "Hall of Fame Award" by the NVTC and Regional Technology Counsels and in 2017, he was recognized by the greater Washington Association of CPA's for his efforts in diversity expansion as a " Men Empowering Women" award nominee.

He is a Michigan native, holds degrees in Accounting and Social Science (Michigan State – 1977) and has lived with his wife Teresa in the Annapolis, Maryland area since 1995. Both Ron and Terre are active in their local church and involved in several local and international education related ministries.