

Alan Croll, Chairman and CEO of eknow Inc., has over 40 years of experience leading businesses through M&A, reorganizations, and other strategic transformative activity to achieve sustainable profitable growth. Alan's change management and organizational transformation skills were honed during 21 years at Digital Equipment Corporation where he was instrumental in the growth of the global professional services business to over \$2B. He was one of the principal executives in the planning and implementation of the internal merger of two services businesses into a single, multi-billion dollar organization. While managing a \$450M line organization, he also served as leader of the Quality Leadership initiative across the North American services organization.

After leaving Digital, Alan served in a series of executive roles including VP of Professional Services at SAGA Software, President of CSSi, a subsidiary of Nichols Research Corporation, and COO at eMotion. In these roles, he worked on both sides of M&A transactions, strengthening his skills in post-merger integration and gaining experience in the sale and divestiture of an operating division. Alan's passion for quality and integrity in leadership led him, along with two colleagues, to launch a monthly executive leadership breakfast group that has been operating for more than 19 years and includes over 1,400 subscribers in the Washington, DC area. Alan also serves on the Board of Directors of the National Association of Corporate Directors Capital Area Chapter.

He earned his BS in Electrical Engineering from Drexel University, his MS in Computer Science from the University of Pennsylvania and completed executive programs at Columbia University Graduate School of Business and a Harvard-based program sponsored by Digital Equipment Corporation. eknow Inc. is the developer of eknow M&A tools, a software-as-a-service (SaaS) product. Founded in 1998, eknow is proud to have by far the longest track record of continuous M&A platform development and innovation in the industry.