



Daryl L. Lansdale, Jr.

Partner, Norton Rose Fulbright

Director, Alamo Public Telecommunications Council, St. Mary's Forum of Entrepreneurship, Junior Achievement of South Texas, San Antonio Sports Foundation

Daryl Lansdale is head of the San Antonio Corporate and Securities group and formerly worked in the Firm's New York office. He also serves on the firm's elected Policy Committee.

Daryl's corporate and securities practice is focused on the areas of mergers and acquisitions, public and private financings, and public company reporting and corporate governance matters. Daryl has extensive experience representing private equity firms and public companies in their acquisitions and divestitures, and issuers and underwriters in public and private offerings. He is also experienced in leveraged buyouts, '34 Act reporting and compliance matters, conducting internal investigations, and advising directors on corporate governance and fiduciary duty issues. Daryl represents venture capital firms and issuers in venture capital financings.

Daryl's experience includes representation of the following:

- International media company in the divestiture of its U.S. television division (56 television stations) for \$1.2 billion
- International outdoor advertising company (NYSE) in its \$630 million carve-out initial public offering
- Media company listed in the *Fortune 500* (NYSE) in the \$1.4 billion spin-off of its live entertainment business
- Refiner listed in the *Fortune 50* in its \$500 million acquisition of an ethanol producer through a Section 363 bankruptcy sale
- Refiner in the sale of a pipeline system for \$100 million
- International outdoor advertising company (NYSE) in its acquisition of an outdoor advertising business for approximately \$250 million in cash and stock
- Domestic drilling company (AMEX) in its \$100 million secondary offering and acquisition of an oil field services business for approximately \$350 million in cash
- International telecommunications company listed in the *Fortune 50* in connection with the acquisition of a customer contract center services business
- Independent refiner of petroleum products listed in the *Fortune 50* in its issuance of notes
- \$10 billion international cleaning and facilities maintenance firm in its U.S. platform acquisition
- Heavy-duty truck and equipment dealer (Nasdaq) in its \$135 million secondary offering and simultaneous acquisition of a regional chain of truck dealerships

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- Oil and gas exploration and production company (Nasdaq) in a \$100 million cash and stock acquisition
- Special committee of a Nasdaq listed consumer online service provider in connection with its going private sale to an international telecommunications company
- Private equity firms in numerous acquisitions, co-investments and divestitures
- Medical device company in its formation, venture capital financing and sale to a publicly traded company for \$75 million
- Largest biotech company in the Southwest in its formation, venture capital financing, acquisitions, initial public offering and secondary offerings
- Independent refiner of petroleum products listed in the *Fortune 200* in its Rule 144A offering of high-yield notes and numerous equity offerings